2023 OPERATING BUDGET ISSUES SUMMARY

| | | | тот | AL BUDGET | Expend | diture | Non-Tax Revenue | Ne Cit Departi | ty | % | Net Boards | % | | Net External | % | Cumulative Total | % |
|------------------|--|------------|-----|-------------|--------|------------|--------------------|----------------------|---------------|--------|---------------|-------|-----|-----------------|----------|---------------------|-------|
| Α | 2022 TAX SUPPORTED BUDGET | | | | | | | • | 80,700 | | 4,340,400 | | \$ | 19,702,200 | T | 112,123,300 | |
| | DAGE AD HIGHMENTS | | | | | | | | 60.72% | | 21.71% | | | 17.57% | | 100.00% | |
| B B1-1 | BASE ADJUSTMENTS Pre-approved budget items | | | | \$ 5.2 | 263,700 \$ | 5,263,70 | 2 | _ | 0.00% | | | | | • | 112,123,300 | 0.00% |
| B1-1 | Contractual Service Agreements | | | | | 759,600 | (374,50 | | 134,100 | 1.90% | | | | | Ψ | 114,257,400 | 1.90% |
| B1-2 | Capital Financing | | | | | 586,000 | (49,10 | * | 35,100 | 0.57% | | | | | | 114,892,500 | 2.47% |
| B1-4 | Operating Revenue / Costs | | | | | 095,100 | (191,50 | | 286,600 | 1.15% | | | | | | 116,179,100 | 3.62% |
| B1-5 | Annualized / Elimination of Prior Year Budget Issues | | | | | 563,100) | (1,469,10 | | (94,000) | -0.08% | | | | | | 116,085,100 | 3.53% |
| B1-6 | 2022 COVID Impact Reversals | | | | į | 557,000 | 557,00 | o | - | 0.00% | | | | | | 116,085,100 | 3.53% |
| С | MANAGEMENT RECOMMENDATIONS | | | | | | | | | | | | | | | | |
| D | ISSUES | | | | | | | | | | | | | | | | |
| D1 | Category 1 - City Boards | % Increase | То | otal Budget | | | | | | | | | | | | | |
| D1-1 | Library | 4.24% | \$ | 2,555,400 | | 103,900 \$ | - | | | | \$ 103,900 | 0.09% | | | \$ | 116,189,000 | 3.63% |
| D1-2 | Police | 7.67% | | 23,568,600 | 1, | 539,500 | (140,20 | 0) | | | 1,679,700 | 1.50% | | | | 117,868,700 | 5.12% |
| EVTEDA | | | | | | | | | | | | | | | | | |
| D2 | IAL AGENCIES Category 2 - Special Purpose Bodies | | | | | | | | | | | | | | | | |
| D2-1 | Quinte Economic Development Commission | 13.47% | \$ | 245,100 | \$ | 29,100 \$ | _ | | | | | | \$ | 29,100 | 0.03% \$ | 117,897,800 | 5.15% |
| D2-2 | Bay of Quinte Regional Marketing Board | 10.47 70 | Ψ | 86,900 | Ψ | 86,900 φ | 86,90 |) | (86,900) | | | | Ι Ψ | 86,900 | 0.03% | 117,897,800 | 5.15% |
| D2-3 | QuinteWaste Solutions | 30.04% | | 1,517,300 | (| 350,500 | 350,50 | | 350,500) | | | | | 350,500 | 0.31% | 117,897,800 | 5.15% |
| D2-4 | Quinte Conservation | 10.75% | | 1,052,900 | | 102,200 | - | | , , , , , , , | | | | | 102,200 | 0.09% | 118,000,000 | 5.24% |
| D2-5 | Stirling Arena | 39.81% | | 72,000 | | 20,500 | - | | | | | | | 20,500 | 0.02% | 118,020,500 | 5.26% |
| D2-6 | 911 Program | 1.79% | | 79,700 | | 1,400 | - | | | | | | | 1,400 | 0.00% | 118,021,900 | 5.26% |
| D2-7 | Quinte Arts Council | 0.00% | - | 37,500 | - | | | | | | | | | | 0.00% | 118,021,900 | 5.26% |
| D2-8 | Volunteer Information Quinte | 0.00% | | 10,000 | | - | - | | | | | | | - | 0.00% | 118,021,900 | 5.26% |
| D0 | | | | | | | | | | | | | | | | | |
| D3 | Provincial Offences Revenue (POA) | -15.39% | \$ | (94,000) | \$ | - \$ | | | 13,900 | | | | \$ | (13,900) | 0.01% | 118,021,900 | 5.26% |
| D3-1 | Emergency Medical Services (EMS) | 9.22% | Φ | 4,519,000 | | - | - | | 13,900 | | | | Φ | 381,400 | 0.34% | 118,403,300 | 5.60% |
| D3-2 | Social Services - General Assistance | -8.03% | | 2,118,700 | | 184,900) | _ | | | | | | | (184,900) | -0.16% | 118,218,400 | 5.44% |
| D3-4 | Social Housing | 9.65% | | 6,263,300 | | 551,300 | _ | | | | | | | 551,300 | 0.49% | 118,769,700 | 5.93% |
| D3-5 | Long Term Care - Hastings Manor | 9.23% | | 3,026,500 | | 255,800 | _ | | | | | | | 255,800 | 0.23% | 119,025,500 | 6.16% |
| D3-6 | Long Term Care - Centennial Manor | 13.57% | | 565,700 | _ | 67,600 | - | | | | | | | 67,600 | 0.06% | 119,093,100 | 6.22% |
| D3-7 | MPAC Fees | 0.11% | | 640,100 | | 700 | - | | | | | | | 700 | 0.00% | 119,093,800 | 6.22% |
| D3-8 | Health Unit | 6.04% | | 1,183,500 | | 67,400 | - | | | | | | | 67,400 | 0.06% | 119,161,200 | 6.28% |
| | | | | | | | | | | | | | | | | | |
| D4 | Category 4 - Legislative Compliance or Health & Safety | | | | | | | | | | | | | | | | |
| D4-1 | GG - Asset Management Plan Update | | | | | 550,000 | \$ 550,00 | | - | 0.00% | | | | | | 119,161,200 | 6.28% |
| D4-2 | GG - Asset Management Contribution | | | | | 470,000 | - | | 170,000 | 0.42% | | | | | | 119,631,200 | 6.70% |
| D4-3 | CSD - Building Condition Assessments & Software | | | | | 295,000 | 295,00 | | - | 0.00% | | | | | | 119,631,200 | 6.70% |
| D4-4 | CSD - Summer Camp - Inclusion Leaders | | | | | 21,700 | - | | 21,700 | 0.02% | | | | | | 119,652,900 | 6.72% |

| | | | | Non-Tax | Net City | | Net | | Net | Cumulative | |
|----------------|---|------------|------------------|-------------------|-------------|--------|-------------|---|----------------------|----------------------------|----------------|
| | то | TAL BUDGET | Expenditure | Revenue | Departments | % | City Boards | % | External Agencies | % Total | % |
| D4-4 | CSD - Refrigeration Operators (QSWC) | | 53,400 | _ | 53,400 | 0.05% | | | <u>_</u> | 119,706,300 | 6.76% |
| D4-5 | CSD - Quinte Sports & Wellness Center - Security Contract | | 110,000 | _ | 110,000 | 0.10% | | | | 119,816,300 | 6.86% |
| | | | 7 | | ,,,,,, | | | | | | |
| D5 | Category 5 - Maintain Service Levels | | | | | | | | | | |
| D5-1 | CS - Office 365 and Exchange e-mail | | \$ 60,000 | \$ - | 60,000 | 0.05% | | | | 119,876,300 | 6.91% |
| D5-2 | CS - Adobe PDF Software - Corporate Wide | | 35,000 | - | 35,000 | 0.03% | | | | 119,911,300 | 6.95% |
| D5-3 | CS - Backup Solution for Office 365 and Exchange e-mail | | | | | 0.00% | | | | 119,911,300 | 6.95% |
| | | | | | | | | | | | |
| D6 | Category 6 - Enhance Service Levels | | | | | | | | | | |
| D6-1 | GG - Seniors & Low Income Rebates | | \$ - | \$ (25,000) | 25,000 | 0.02% | | | | \$ 119,936,300 | 6.97% |
| D6-2 | ESI - Discover Belleville | | 30,000 | 20,000 | 10,000 | 0.01% | | | | 119,946,300 | 6.98% |
| D6-3 | ESI - Quintelicious | | 25,000 | 25,000 | - | 0.00% | | | | 119,946,300 | 6.98% |
| D6-4 | ESI - Strategic Planning Data Analysis | | 10,000 | 10,000 | - | 0.00% | | | | 119,946,300 | 6.98% |
| D6-5 | ESI - Work in Quinte | | 60,000 | 60,000 | - | 0.00% | | | | 119,946,300 | 6.98% |
| D6-6 | ESI - Small Business Centre | | 4,500 | - | 4,500 | 0.00% | | | | 119,950,800 | 6.98% |
| D6-7 | ESI - BDIA Special Events Request - additional funding | | | | | 0.00% | | | | 119,950,800 | 6.98% |
| D6-8 | EDS Blasting Policy | | 400.000 | 400,000 | | 0.00% | | | | 119,950,800 | 6.98% |
| D6-9 D6-10 | EDS - Two (2) Principal Planners | | 106,800 | 106,800 | - | 0.00% | | | | 119,950,800 | 6.98% |
| D6-10 D6-11 | ES - Waste Audit ES - Implementation of Linear ECA | | 75,000 90,000 | 75,000 | - | 0.00% | | | | 119,950,800 119,950,800 | 6.98% 6.98% |
| D6-11 | ES - Greenhouse Gas Inventory - Additional Funding | | 110,000 | 90,000 110,000 | - | 0.00% | | | | 119,950,800 | 6.98% |
| D6-12 | TOS Inventory Control Clerk (CUPE) | | 110,000 | 110,000 | _ | 0.00% | | | | 119,950,800 | 6.98% |
| D6-13 | TOS - Free Transit Passes for High school Students | | | (9,000) | 9,000 | 0.00% | | | | 119,959,800 | 6.99% |
| D6-14 | TOS - Core Mobility Bus Service | | 61,700 | 61,700 | 3,000 | 0.00% | | | | 119,959,800 | 6.99% |
| D6-16 | ESI - Belleville Chamber of Commerce Contract | | 40,000 | 40,000 | _ | 0.00% | | | | 119,959,800 | 6.99% |
| D6-17 | CSD - Feasibility Study for Addressing Museum Needs | | 65,000 | 65,000 | _ | 0.00% | | | | 119,959,800 | 6.99% |
| D6-18 | IN CAMERA Items | | 7,900 | - | 7,900 | 0.01% | | | | 119,967,700 | 7.00% |
| D6-19 | HS - University Hospital Kingston Foundation | | 50,000 | _ | 50,000 | 0.04% | | | | 120,017,700 | 7.04% |
| | general general general contains and | | | | 22,223 | | | | | .==,,,,,,, | |
| | Category 7 - Tax Relief Measure | | | | | | | | | | |
| D7-1 | Increase in Solar Revenue | | | 45,000 | (45,000) | -0.04% | | | | 119,972,700 | 7.00% |
| D7-2 | Community Improvement Program Reduction | | (300,000) | | (300,000) | -0.27% | | | | 119,672,700 | 6.73% |
| D7-3 | Façade Reduction | | (50,000) | | (50,000) | -0.04% | | | | 119,622,700 | 6.69% |
| D7-4 | Engineering - Allocation to Capital | | (100,000) | | (100,000) | -0.09% | | | | 119,522,700 | 6.60% |
| D7-5 | Tax Adjustments | | (325,000) | | (325,000) | -0.29% | | | | 119,197,700 | 6.31% |
| | | | | | | 0.00% | | | | | |
| | <u>Departmental review</u> | | | | | 0.00% | | | | 119,197,700 | 6.31% |
| D7-6 | Council - special projects ,PR COUNCIL | Efficiency | (15,000) | - | (15,000) | | | | | 119,182,700 | 6.30% |
| D7-7 | Admin - various CAO | Efficiency | (27,000) | - | (27,000) | | | | | 119,155,700 | 6.27% |
| D7-8 | Doctor Recruitment - partial funding CAO | Efficiency | - | 53,300 | (53,300) | | | | | 119,102,400 | 6.22% |
| D7-9 | Publications ESI | Efficiency | (3,000) | - | (3,000) | | | | | 119,099,400 | 6.22% |
| D7-10 | CS - Office supplies CS | Efficiency | (5,000) | - | (5,000) | 1 | | | | 119,094,400 | 6.22% |
| D7-11 | Finance - Legal, bank charges, Tax cert revenue FINANCE | Efficiency | (10,000) | 2,000 | (12,000) | | | | | 119,082,400 | 6.21% |
| D7-12 | Human resources - legal and management training HR | Efficiency | (10,000) | - | (10,000) | 1 | | | | 119,072,400 | 6.20% |
| D7-13 | 93 Dundas St CSD | Efficiency | (10,000) | - | (10,000) | | | | | 119,062,400 | 6.19% |
| D7-14 | 31 Wallbridge - reduction to reserve contribution CSD | Efficiency | (6,000) | - | (6,000) | -0.01% | | | 1 | 119,056,400 | 6.18% |

| | | | TOTAL BUDGET | Expenditure | Non-Tax Revenue | Net City Departments | % | Net City Boards | % | Net External Agencies | % | Cumulative Total | % |
|-------|--|-----------------|-------------------|-------------|--------------------|----------------------------|----------|-----------------|-------|-----------------------------|----------|---------------------|-------|
| D7-15 | DL Storey Utilities | CSD | Efficiency | (4,600) | - | (4,600) | T | , | | | | 119,051,800 | 6.18% |
| D7-16 | School Bus Trips | CSD | Efficiency | (10,000) | - | (10,000) | -0.01% | | | | | 119,041,800 | 6.17% |
| D7-17 | Parks - Facility Rental and Donations | TOS | Efficiency | - | 45,000 | (45,000) | -0.04% | | | | | 118,996,800 | 6.13% |
| D7-18 | Reduction in Rental Fence | TOS | Efficiency | (15,000) | - | (15,000) | -0.01% | | | | | 118,981,800 | 6.12% |
| D7-19 | Reduction of EAB Treatment | TOS | Efficiency | (35,000) | - | (35,000) | -0.03% | | | | | 118,946,800 | 6.09% |
| D7-20 | Training and Travel | TOS | Efficiency | (10,000) | - | (10,000) | -0.01% | | | | | 118,936,800 | 6.08% |
| D7-21 | Transit Fuel - reduction | TOS | Efficiency | (50,000) | - | (50,000) | -0.04% | | | | | 118,886,800 | 6.03% |
| D7-22 | Reduction in Student - Operations | TOS | Efficiency | (10,500) | - | (10,500) | -0.01% | | | | | 118,876,300 | 6.02% |
| D7-23 | Road Patching | TOS | Efficiency | | | | 0.00% | | | | | 118,876,300 | 6.02% |
| D7-24 | Fire - Travel and Training and Prevention | FIRE | Efficiency | (30,000) | - | (30,000) | -0.03% | | | | | 118,846,300 | 6.00% |
| D7-25 | Fire - rural - Travel and Training | FIRE | Efficiency | (10,000) | - | (10,000) | -0.01% | | | | | 118,836,300 | 5.99% |
| D7-26 | Community Improvement Program Reduction to \$0 | EDS | Service reduction | (200,000) | - | (200,000) | -0.18% | | | | | 118,636,300 | 5.81% |
| D7-27 | Stop Leaf and Yard Saturday | TOS | Service reduction | | | | 0.00% | | | | | 118,636,300 | 5.81% |
| D7-28 | Transit Revenues | TOS | Revenue Increase | - | 56,700 | (56,700) | -0.05% | | | | | 118,579,600 | 5.76% |
| D7-29 | Waste Bag Tag Fee Increase - \$3.00 to \$3.50 May 1st | ES | Revenue Increase | | | | 0.00% | | | | | 118,579,600 | 5.76% |
| D7-30 | Ice Rentals | CSD | Revenue Increase | - | 10,000 | (10,000) | -0.01% | | | | | 118,569,600 | 5.75% |
| D7-31 | Facility rental | CSD | Revenue Increase | - | 5,000 | (5,000) | 0.00% | | | | | 118,564,600 | 5.74% |
| D7-32 | Aquatics | CSD | Revenue Increase | - | 12,000 | (12,000) | -0.01% | | | | | 118,552,600 | 5.73% |
| D7-33 | Public Swimming | CSD | Revenue Increase | - | 8,000 | (8,000) | -0.01% | | | | | 118,544,600 | 5.73% |
| D7-34 | Aquatics - Facility Rental | CSD | Revenue Increase | - | 4,000 | (4,000) | 0.00% | | | | | 118,540,600 | 5.72% |
| D7-35 | Youth Programs | CSD | Revenue Increase | - | 5,000 | (5,000) | 0.00% | | | | | 118,535,600 | 5.72% |
| D7-36 | Senior Active Living Centre | CSD | Revenue Increase | - | 6,000 | (6,000) | -0.01% | | | | | 118,529,600 | 5.71% |
| D7-37 | Utilization of Tax Rate Stabilization Reserve Fund | | | - | 650,000 | (650,000) | -0.58% | | | | | 117,879,600 | 5.13% |
| | Removal of Tax Reductions policy - Commercial/Industr | ial - Excess, \ | /acant subclasses | | | | | | | | | | |
| D7-38 | Removal of Tax Reductions on Commercial/Industrial exces | s and vacant | | | | | | | | | | | |
| | NET BUDGET CHANGE | | | | | \$ 2,256,700 | 2.01% \$ | 1,783,600 | 1.59% | \$ 1,716,000 | 1.53% \$ | 5,756,300 | |
| | | | | | | 3.31% | | 7.33% | | 8.71% | | 5.13% | |
| | PROPOSED 2023 TAX SUPPORTED BUDGET | | | | | \$ 70,337,400 | \$ | 26,124,000 | | \$ 21,418,200 | \$ | 117,879,600 | 5.13% |

59.67% 22.16% 18.17%

| | | 2023 OPERATING BUDGET ISSUES | | | | | | |
|------|-------------|--|----|------------|--------------------|-----------------|-----------------|-----|
| # | DEPT | DESCRIPTION OF ISSUE | E | XPENDITURE | NON TAX REVENUE | NET FISCAL | ANNUAL | FTE |
| ATE | GORY 1- CIT | Y BOARDS | | | | | | |
| D1-1 | CITY BOARD | Belleville Library Total Library Requisition was approved at \$2,555,400 and represents a 4.24% increase for 2023. | \$ | 103,900 | | \$ 103,900 | \$ 103,900 | |
| D1-2 | CITY BOARD | Police Service Board Total Police Budget was approved at \$23,568,600 and represents a <u>7.67%</u> increase for 2023. | \$ | 1,539,500 | \$ (140,200) | \$ 1,679,700 | \$ 1,679,700 | |
| | | TOTAL CATEGORY 1- CITY BOARDS | \$ | 1,643,400 | \$ (140,200) | \$ 1,783,600 | \$ 1,783,600 | - |
| CATE | GORY 2 - SP | ECIAL PURPOSES BODIES | | | | | | |
| D2-1 | EXTERNAL | Quinte Economic Development Commission Budget increase of \$29,100, representing a 13.47% increase for 2023. | \$ | 29,100 | \$ - | \$ 29,100 | \$ 29,100 | |
| D2-2 | EXTERNAL | Bay of Quinte Regional Marketing Board The Bay of Quinte Regional Marketing Board has two separate mandates – Tourism and Resident Attraction/Living. These mandates are now fulfilled through contractual agreement. The Tourism mandate is funded through the utilization of 50% of the | \$ | 86,900 | \$ 86,900 | \$ - | \$ - | |
| | | collected Municipal Accommodation Tax. Total estimated contribution for 2023 is \$500,000, an increase of \$50,000 from 2022. This adjustment has been reflected in the base budget adjustments section of the budget. The Resident Attraction/Living mandate has been funded through a per capita levy of \$1.55/capita. That was suspended in 2022 and | | | | | | |
| | | has been added back for 2023, resulting in an \$86,900 increase from 2022 to support labour force attraction. | | | | | | |
| D2-3 | EXTERNAL | Quinte Waste Solutions City of Belleville Share is \$1,517,300. Total budget increase of 30.04% for 2023. | \$ | 350,500 | \$ 350,500 | \$ - | \$ 350,000 | |
| D2-4 | EXTERNAL | Quinte Conservation City of Belleville Share totals \$1,052,900 and is broken down as follows; Operating Requisition \$789,300; Reserve Build \$9,700; (NEW for 2023) Watershed Management Capital Levy \$38,900; Conservation Area Upgrades Capital Levy \$38,900; Special Levy (50% Dam Maintenance) \$71,400; Capital Reserve for Water & Erosion Control Projects \$104,700. | \$ | 102,200 | \$ - | \$ 102,200 | \$ 102,200 | |
| | | Overall budget increase of 10.75% for 2023. | | | | | | |
| D2-5 | EXTERNAL | Stirling Arena City of Belleville Share is \$72,000. Total budget increase of 39.81% for 2023. | \$ | 20,500 | | \$ 20,500 | \$ 20,500 | |
| D2-6 | EXTERNAL | 911 Program City of Belleville Share is \$79,700. Total budget increase of 1.79% for 2023. | \$ | 1,400 | \$ - | \$ 1,400 | \$ 1,400 | |
| D2-7 | EXTERNAL | Quinte Arts Council City of Belleville currently provides \$37,500 annually to the Quinte Arts Council. For 2023 a request for an additional \$5,000 has been requested to bring the total request to \$42,500. Total budget increase of 13.33% for 2023. (Quinte Arts Council correspondence attached) | \$ | - | \$ - | \$ - | \$ - | |

| | | | | NON TAX | | | | |
|------|--------------|--|-----------------|---------------|----|------------|-----------------|-----|
| # | DEPT | DESCRIPTION OF ISSUE | PENDITURE | REVENUE | : | NET FISCAL | ANNUAL | FTE |
| D2-8 | EXTERNAL | Volunteer Information Quinte City of Belleville currently provides \$10,000 annually to Volunteer Information Quinte. | \$ - | \$ - | \$ | - | \$ - | |
| | | TOTAL CATEGORY 2 - SPECIAL PURPOSES BODIES | \$ 590,600 | \$ 437,400 | \$ | 153,200 | \$ 503,200 | - |
| CATE | GORY 3 - PR | OVINCIALLY MANDATED SERVICES | | | | | | |
| D3-1 | EXTERNAL | Provincial Offences City of Belleville share of revenue is \$94,000. Total budget decrease of15.39% for 2023 Revenue for POA included in Belleville Police Services budget | \$ - | | \$ | - | \$ - | |
| D3-2 | EXTERNAL | Emergency Medical Services City of Belleville share is \$4,519,000. Total Budget increase of 9.22% for 2023. | \$ 381,400 | | \$ | 381,400 | \$ 381,400 | |
| D3-3 | EXTERNAL | Social Services General Assistance City of Belleville share is \$2,118,700. Total Budget decrease of <u>-8.03%</u> for 2023. | \$ (184,900) | | \$ | (184,900) | \$ (184,900) | |
| D3-4 | EXTERNAL | Social Housing City of Belleville share is \$6,263,300. Total Budget increase of <u>9.65%</u> for 2023. | \$ 551,300 | | \$ | 551,300 | \$ 551,300 | |
| D3-5 | EXTERNAL | Hastings Manor City of Belleville share is \$3,026,500. Total Budget increase of <u>9.23%</u> for 2023. | \$ 255,800 | | \$ | 255,800 | \$ 255,800 | |
| D3-6 | EXTERNAL | Centennial Manor City of Belleville share is \$565,700. Total Budget increase of 13.57% for 2023. | \$ 67,600 | | \$ | 67,600 | \$ 67,600 | |
| D3-7 | EXTERNAL | MPAC Fees City of Belleville share is \$640,100. Total Budget increase of <u>0.11%</u> for 2023. | \$ 700 | \$ - | \$ | 700 | \$ 700 | |
| D3-8 | EXTERNAL | Health Unit City of Belleville share is \$1,183,500. Total Budget increase of <u>6.04%</u> for 2023. | \$ 67,400 | \$ - | \$ | 67,400 | \$ 67,400 | |
| | | TOTAL CATEGORY 3 - PROVINCIALLY MANDATED SERVICES | \$ 1,139,300 | \$ - | \$ | 1,139,300 | \$ 1,139,300 | - |
| CATE | GORY 4 - LE | GISLATIVE / HEALTH & SAFETY | | | | | | |
| D4-1 | GG - Finance | Asset Management Planning - Asset Management Plan Update - See Report AC-2023-02 The Corporate Asset Management Plan is in need of an update to meet the next Ontario Regulation 588/17 requirements by the July 1, 2024 deadline. The plan will be updated to include current levels of service for all city assets. | \$ 550,000 | \$ 550,000 | \$ | - | \$ - | |
| D4-2 | GG - Finance | Asset Management Contribution - See Report AC-2023-03 Additional contributions to the asset management reserve fund are required to support current and future capital needs. Currently the Asset Management Plan is being updated to meet legislated requirements under O. Reg 588/17. Future increases and adjustments will be completed as updates are made to the City's Asset Management Plan. | \$ 470,000 | \$ - | \$ | 470,000 | \$ 470,000 | |

| | | | | | NON TAX | | | |
|------|---|--|-----|------------|---------|-----------------|------------|-------|
| # | DEPT | DESCRIPTION OF ISSUE | EXP | ENDITURE | REVENUE | NET FISCA | ANNUA | L FTE |
| D4-3 | CSD - Facility Management | Building Condition Assessment and Associated Software As required by provincial regulation, the City must have an approved asset management plan for all of its assets, including buildings, that identifies current levels of service and the cost of maintaining those levels of service by July 1, 2024. By July 1, 2025, the City must be able to identify the activities required to meet the proposed levels of service and a strategy to fund those activities. This is intended to ensure municipalities carry out effectively their responsibilities and obligations of life cycle management and risk mitigation. In order to accomplish this, condition assessments must be completed on all facilities by qualified engineers to determine their current status within their life cycles as well as the actions, timelines and estimated costs of addressing maintenance, compliance and health and safety deficiencies. The acquisition of appropriate software is also essential which allows for robust data management, including inputting, tracking and reporting in real-time on the City's entire inventory of city owned facilities. It is important to be able to flow the condition assessment data directly in the software database as it is acquired to avoid future data migration costs. With approximately 1.2 million square feet of city-owned facilities, the estimated costs include: - \$250,000 condition assessments (every 5 years) - \$15,000 training (one-time) - \$30,000 subscription and client support (annual) | \$ | 295,000 \$ | 295,000 | \$ - | \$ 30,000 | |
| D4-4 | CSD - Summer Camps | Summer Camp - Inclusion Leaders It has become increasing evident that our Camps require extra resources to assist with higher needs children. More and more campers require accommodations to fully participate in the summer camp experience. In order for everyone to be better educated and prepared for the unique needs of many campers, the City will benefit from hiring staff who have an educational background in working with the special needs of the participants in our camps. By having these extra Camp Leaders to assist when and where needed within the camp programs it reduces the risk to everyone within the camps and helps to offer a better service to all of the families involved. The City is offering seven in-house camp groupings this year that will see up to 144 children each week participating in camps. Paying these leaders \$17.93 per hour for 35 hours per week for 10 weeks, will cost the city \$6,275.50 per leader for the summer plus pensions & benefits. It is proposed that we start by hiring three inclusion camp leaders this summer. | \$ | 21,700 \$ | - | \$ 21,700 | \$ 21,700 | 0.6 |
| D4-5 | CSD - Quinte Sports & Wellness Center | Refrigeration Operators (QSWC) The Technical Standards and Safety Authority (TSSA) regulates the refrigeration plants at the QSWC and requires the facility to have a Refrigeration Operator with a 4th Class Engineer/B Class License to be on-site eight hours each day, seven days a week dedicated to inspecting, repairing and operating the refrigeration plants. Based on the current staffing compliment and operational responsibilities, the City is not in compliance with its regulatory requirements. In addition, the City has an obligation to the AHL to provide an on-site Refrigeration Operator during each game. The addition of two new Refrigeration Operators will allow the City to meets its regulatory on-site Operator requirements, provide back-up during vacation and sick days and reduce overtime costs by approximately \$30,000/year. These positions would be hired for September 2023 to allow for adequate recruitment, which would also reduce the financial impact on the 2023 Budget. | \$ | 53,400 \$ | - | \$ 53,400 | \$ 176,800 | 2.0 |
| D4-6 | CSD - Quinte Sports & Wellness Center | QSWC Security Contract Safety and Security at the QSWC was identified by staff through internal Departmental meetings, engagement with Belleville Police and a cross-Department meeting in late 2022 to discuss similar city-wide issues. Through incident tracking, staff have identified increases in thefts, site breaches, alarms and aggressive behaviours and confrontations. This health and safety risk to staff, clients, vulnerable persons and assets, led to a pilot program late in 2022 involving the use of onsite private security officers during peak periods each day. Staff believe this security presence has reduced the number of incidents and overall threat levels. The Community Services Department would like to maintain a security presence at the QSWC in 2023 (12 hours per day, 7 days a week) to protect staff, clients and the facility. The Department will continue to evaluate this program on an ongoing basis. | \$ | 110,000 \$ | - | \$ 110,000 | \$ 110,000 | - |

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| # | DEPT | DESCRIPTION OF ISSUE | E | (PENDITURE | : | REVENUE | : | NET FISCAL | ANNUAL | FTE |
| | | TOTAL CATEGORY 4 - LEGISLATIVE / HEALTH & SAFETY | \$ | 1,500,100 | \$ | 845,000 | \$ | 655,100 | \$ 808,500 | 2.6 |
| CATE | GORY 5 - MA | INTAIN SERVICE LEVELS | | | | | | | | |
| D5-1 | Systems | 100 additional users for Office 365 and Exchange e-mail Microsoft changed the licensing model for their "office" software several years ago. No longer can you purchase their software and use it without paying a monthly fee. All City staff or elected officials must have a monthly license if they wish to use Word, Excel, PowerPoint, Outlook, Teams, One Drive etc. The previous Office 2010 was successful for 12 years but support for that system is being discontinued. In order to remain secure and meet the requirements of our cyber insurance provider the City must use supported versions of software. In 2024 another 100 licenses will be required to complete the transition for all full time staff bringing our total to 300 licenses. Any additional licensing after that will require EMT to authorize as casual or temporary staff do not usually require a full license. This is a corporation wide expense that will continue annually thus eliminating the capital expense of office productivity software in the years to come. | \$ | 60,000 | \$ | - | \$ | 60,000 | \$ 60,000 | - |
| D5-2 | Systems | Adobe PDF Software - Corporate Wide Adobe also changed the licensing model for their "Adobe Acrobat" software several years ago. No longer can you purchase their software and use it without paying a monthly fee. All City staff or elected officials must have a monthly licensee if they wish to use Adobe Acrobat to modify PDF files. Some of our previous Adobe licenses were 10 years old but support for that system is discontinued. In order to remain secure and meet the requirements of our cyber insurance provider the City must use supported versions of software. This is also a corporation wide expense that will continue annually eliminating the capital expense of software in the years to come. | \$ | 35,000 | \$ | - | \$ | 35,000 | \$ 35,000 | - |
| D5-3 | | Backup Solution for Office 365 and Exchange e-mail Microsoft changed the licensing model for their "office" software several years ago. No longer can you purchase their software and use it without paying a monthly fee. City staff had used Office 2010 successfully for 12 years but support for that system is being discontinued. In order to remain secure and meet the requirements of our cyber insurance provider the City must use supported versions of software. This transition also includes a move to Microsoft on-line hosting of these services which ensures business continuity in the event of a disaster. The data hosted in the cloud must also be backed up and stored off line for security and due diligence reasons. Therefore a backup solution is required on an ongoing basis | \$ | - | \$ | - | \$ | - | \$ 50,000 | - |
| | | TOTAL CATEGORY 5 - MAINTAIN SERVICE LEVELS | \$ | 95,000 | \$ | - | \$ | 95,000 | \$ 145,000 | • |
| CATE | GORY 6 - EN | HANCE SERVICE LEVELS | • | | | | • | | | |
| D6-1 | | Seniors & Low Income Rebates ODSP and Low Income Seniors Property Tax program enhancement. As requested on the February 13, 2023 meeting the following issue for consideration is to increase the ODSP and Low Income Seniors Property Tax credit as follows: Year \$ Increase Maximum Rebate 2023 \$ 100.00 \$ 900.00 2024 \$ 100.00 \$ 1,000.00 | | | \$ | (25,000) |) \$ | 25,000 | \$ - | - |
| | | 2025 \$ 100.00 \$ 1,100.00 2026 \$ 100.00 \$ 1,200.00 | | | | | | | | |
| D6-2 | | Discover Belleville Discover Belleville is a brand that has evolved, particularly through COVID when Belleville's tourism tool was used to engage local residents with local businesses. We require fresh photography, videography and social media reels for web, print and social media campaigns. Approximately \$20,000 of this cost is expected to be one-time in nature with \$10,000 required annually to maintain the program/ | \$ | 30,000 | \$ | 20,000 | \$ | 10,000 | \$ 10,000 | - |
| | | One-time funding provided from the Economic Development Casino Reserve Fund (\$20,000) | | | | | | | | |

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| # | DEPT | DESCRIPTION OF ISSUE | EXPENDITURE | REVENUE | | NET FISCAL | ANNUAL | FTE |
| D6-3 | ESI - Economic Development | Quintelicious This regional event was born out of COVID to drive business back to restaurants and promote our local food offerings. Partners (Chamber, BIA and Bay of Quinte Regional Marketing Board) are all committed to offer this program again in 2023. Restaurants offer fixed price menu items that features local. Funds are used to develop marketing content and market this month long event. One-time funding provided from the Municipal Accommodation Tax Reserve Fund (\$15,000), and a contribution from the BQRMB (\$10,000) | \$ 25,000 \$ | 25,000 | \$ | - | \$ - | - |
| D6-4 | ESI - Economic Development | Strategic Planning Data Analysis The Economic Development Division is undertaking an Economic Development Strategic Plan to develop a plan for growth and development in a post-COVID environment where no industrial land base will be available for at least 3 years. The study will be conducted in-house by the Director, but support is needed for data analysis to support the plan and an evidence-based approach to strategic planning. One-time funding provided from the Economic Development Casino Reserve Fund (\$10,000) | \$ 10,000 \$ | 10,000 | \$ | - | \$ - | - |
| D6-5 | ESI - Economic Development | Work in Quinte Work in Quinte is a joint project with Quinte West that evolved out of the Work in Belleville initiative and has grown to a website that houses resumes of Quinte Workers and job postings for Quinte businesses. Funds are allocated for print, radio and other media to attract job seekers to the website, promote employees to post resumes, and funds are used to maintain and host the website. One-time funding provided through contributions from Quinte West (\$10,000) and the Quinte Economic Development Commission (\$50,000). Annual funding commitment for the City totals \$10,000 to be funded through taxation. | \$ 60,000 \$ | 60,000 | \$ | - | \$ - | - |
| D6-6 | ESI - Economic Development | Small Business Centre As outlined in the correspondence from Trenval they are requesting an additional increase to the City funded portion of the Small business Centre. | \$ 4,500 \$ | - | \$ | 4,500 | \$ 4,500 | - |
| D6-7 | ESI - Economic Development | Belleville Downtown District BIIA - Special Events - 2023 Each year the BDIA is granted \$75,000 for special events by the City of Belleville. Event requests are required to be reviewed and approved by the City's Grant committee at the start of each year. In 2023 the following requests have been made by the BDIA; Welcoming Streets funding \$140,000 (pre-approval provided) 2023 Special Events Municipal Grant funding \$183,100 (March 6th grant submission) 3 Months Complimentary parking \$180,000 (March 6th grant submission) Total Funding Requested \$503,100 Funding approved (215,000) Additional request 288,100 | \$ - \$ | - | \$ | - | \$ - | - |
| D6-8 | EDS - Approvals | Blasting Policy Proposed by the development industry, this applies exclusively to new development. It will be included in the update to the DC Study as a development cost through Development Charges and won't be supported through the general tax rate. A Blasting Policy is desired and endorsed by Council in order to support options for reduced costs to service new development. Creation and implementation of a Blasting Policy is to be overseen by the proposed second Development Engineer position, with support from the proposed Subdivision Inspector, as current staffing resources do not exist to take on this project. Policy development will require related legal, technical and insurance input from various sources, and coordination with other Departments as necessary. | \$ - | | \$ | - | \$ - | - |

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| # | DEPT | DESCRIPTION OF ISSUE | EX | PENDITURE | REVENUE | NET FISCAL | ANNUAL | FTE |
| D6-9 | EDS - Policy Planning | Two (2) Principal Planners - (1) Planner, (1) Senior Planner This position will undertake the processing and report preparation associated with the planning components of zoning by-law, subdivision and site plan applications in the context of the City's proposed urban design guidelines and development manual. Implementation of these proposed documents will provide for better development within the City, but also greatly increase the complexity of planning reviews. The City's Approval Manager currently processes and prepares reports for plan of subdivision applications, conducts site plan reviews, and responds to public comments and inquiries on these, and this limits their ability to undertake core business activities: development plan reviews and execution of development agreements, delaying approvals of new applications and collection of development fees and reassessment of property to a higher tax rate. Due to the increasing volume of new subdivision developments and an increase in engagement from the public, dedicated resources are required to ensure subdivisions are planned and approved to City standards, and to ensure complete and timely responses to the public associated with new developments. This would be a full time position in the Approvals section dedicated to development planning and approvals. June start date. | \$ | 106,800 \$ | 106,800 | \$ - | \$ 217,200 | 2.0 |
| D6-10 | ES - Waste Management | Waste Audit - Additional Funding An audit and assessment to benchmark parameters of the City's waste collection streams to set targets and inform policies that align with the requirements of the Resource Recovery and Circular Economy Act, Waste Free Ontario Act, the Blue Box Program and the objectives of the City's strategic plan including effective solid waste management practices and enhanced waste diversion initiatives. In 2019 Operating issue D5-11 was approved for the Consolidated Waste Study in the amount of \$50,000. An additional \$25,000 was added in 2022 and further funding of \$75,000 is required in 2023 to complete the consolidated study, for total funding of \$150,000. One-time funding is provided from the Environmental Reserve Fund. | \$ | 75,000 \$ | 75,000 | \$ - | \$ - | - |
| D6-11 | ES - Storm water / Wastewater | Implementation of Linear ECA Engage a consultant to help with the implementation of linear ECA's for sanitary and storm. There are many tasks (most with specified deadlines) included in the linear ECAs that must be completed over the next 3-4 years, including: documentation of rated capacities of all pipes, pump stations, ponds, etc.; development of standard specifications to guide designers in applications for approval; development of detailed operations and maintenance manuals; development of detailed Standard Operating Procedures; development of Threat Assessment Report; preparation of Pollution Prevention and Control Plan; creation of a sewer model; development of subwatershed and watershed plans; development of a sampling and monitoring plan; etc. There is too much work to complete in too short of a time period to complete with own resources, with much of it requiring specialized expertise. Annual \$270,000/year for 3 years split between storm and sanitary. Funding of \$90,000 is being provided from the Stormwater reserve fund and \$180,000 issue is included in the Wastewater budget for the portion of costs relating to Wastewater. | \$ | 90,000 \$ | 90,000 | \$ | \$ 90,000 | - |
| D6-12 | Environmental Management | Greenhouse Gas Inventory - Additional Funding Creation of a greenhouse gas inventory, target setting, and creation of an action plan that aligns with the Climate Emergency declaration approved by Council as it is a part of the next steps in the planning of initiatives to reduce carbon footprints in the community. To be completed in cooperation with the Building Services group. In 2022 Operating issue D6-3 was approved for the Greenhouse Gas (GHG) Inventory project in the amount of \$40,000. Further funding of \$110,000 is required in 2023 to complete this project for total funding of \$150,000. One-time funding is provided from the Environmental Reserve Fund. | \$ | 110,000 \$ | 110,000 | \$ - | \$ - | - |
| D6-13 | TOS - Operations | Inventory Control Clerk (CUPE) Past Annual Audits have highlighted the need for increased scrutiny on inventory control. Currently we have one Inventory Control Clerk for Transportation and Operational Services. With a 24 hr. per day business during the winter, we are recommending hiring a second to help cover the night shift during the winter. September Start Date. | \$ | - \$ | - | \$ - | \$ 80,300 | 1.0 |

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| # | DEPT | DESCRIPTION OF ISSUE | E | KPENDITURE | REVENUE | | NET FISCAL | AN | INUAL | FTE |
| D6-14 | TOS - Transit | Free Transit Passes for High school Students This initiative will help us grow our ridership for years to come. A small investment now with reduced fare revenue, will help us grow our ridership which will help our Gas Tax allocations in the future and help create generations that use Public Transit. Fare reduction is based on the year 2019, when we sold a total of 200 student passes at \$60 per pass. | \$ | - | \$ (9,000 | | 9,000 | | 9,000 | - |
| D6-15 | TOS - Transit | Core Mobility Bus Service - See Report GMTOS-2023-06 At the Council meeting of February 13, 2023 council provided direction to prepare an option for the extension of the mobility service to Ward 2 for consideration during the 2023 Operating Budget Deliberations. Transition to a core rated service will add additional staffing and fleet costs of \$61,600 for 2023, as well as shift the cost of Mobility Transit services from the Belleville Urban taxpayers (Tax Table 1), to all of the City's taxpayers (Tax Table 1-4). | \$ | 61,700 | \$ 61,700 | \$ | - | \$ | 81,900 | 1.0 |
| D6-16 | ESI - Community | Belleville Chamber of Commerce Contract | \$ | 40,000 | s 40,000 | ¢ | - | ¢ | _ | _ |
| | Events | Funding to run the Diwali and Caribbean Festivals is proposed to be included in the budget and contracted to the Belleville Chamber of commerce. Annual funding is provided from the Municipal Accommodation Tax Reserve Fund | Ť | 10,000 | , | P | | ₽ | | |
| D6-17 | RCCS - Museum | Feasibility Study for Addressing Museum Needs | \$ | 65,000 | s 65,000 | 0 & | - | e | - | |
| | Services | This item has been deferred since 2020 due to the pandemic. Extensive internal and external community engagement informed Glanmore's Strategic Plan 2019-2023, which is nearing the end of its lifecycle before implementation has begun. The plan identified the following challenges: Severe space limitations for storage and service delivery Ability to accommodate travelling exhibits Meeting public demand for increased and varied heritage based programming Meeting accessibility standards Consultations dating back to 2017 documented strong support for future expansion of services and facilities to showcase Belleville's impressive history and to exhibit and interpret the City's large collection of historic artefacts. Glanmore's storage to expand its collection is at capacity and has even overflowed into the Archives, which is only a temporary solution. Many donations are refused as a result. That is history lost. The need to fully restore Glanmore to its original appearance is also hindered by the site's current need for administrative space and storage. The evolution of Museum Services for the City of Belleville: a feasibility study to determine specific space needs, options and preferred path forward. The longer we defer, the greater the challenges become. The future Phase (2024) of this project will include; Assess existing City-owned heritage assets against the findings and recommendations of the study. This would determine the suitability of any of these buildings for potential retrofit and re-use as a new cultural hub for the City. Benefits include; Leverage existing municipally owned property, Preserve important heritage asset, Create immediate opportunities for fundraising, Create opportunities for partnerships with private and not-for-profit sectors, Heritage project would be eligible for provincial and federal grants, Catalyst for community revitalization Funding provided from; \$5,000 Bay of Quinte Regional Marketing Board, \$21,000 Museum Improvements Reserve Fund, \$39,000 Municipal Accommodation Tax | | | | | | | | |
| D6-18 | various | In-Camera Positions | \$ | 7,900 | \$ - | \$ | 7,900 | \$ 3 | 77,200 | 4.0 |
| | | | | | • | | | | | |
| D6-19 | GG - Health Services | University Hospital Kingston Foundation As identified in the presentation to Council on January 9, 2023; total funding requested of \$1,000,000 over 5 years. A significant portion of Health related initiatives are funded from the City's Elexicon funding stream, however this has been committed in the near term, as such taxation funding of \$200,000 per year has been included. | \$ | 50,000 | - | \$ | 50,000 | \$ | - | |
| | | TOTAL CATEGORY 6 - ENHANCE SERVICE LEVELS | \$ | 735,900 | \$ 629,500 | ¢ | 106,400 | ¢ 87 | 0,100 | 8.0 |
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| # | DEPT | DESCRIPTION OF ISSUE | EXPENDITURE | REVENUE | NET FISCAL | . ANNUAL | FTE |
| TOTA | L CATEGOR | Y 7 - TAX RELIEF MEASURES | | | | | |
| D7-1 | CSD | Increase in Solar Revenue | | \$ 45,000 | \$ (45,000) | \$ 60,000 | - |
| D7-2 | EDS | Community Improvement Program Reduction | \$ (300,000) | | \$ (300,000) | \$ 35,000 | - |
| D7-3 | EDS | Façade Reduction | \$ (50,000) | | \$ (50,000) | \$ 35,000 | - |
| D7-4 | EDS | Engineering - Allocation to Capital | \$ (100,000) | | \$ (100,000) | \$ 35,000 | - |
| D7-5 | Other Taxation | Tax Adjustments | | \$ 325,000 | \$ (325,000) | \$ 50,000 | - |
| | | TOTAL CATEGORY 7 - TAX RELIEF MEASURES | \$ (450,000) | \$ 370,000 | \$ (820,000) | \$ 215,000 | - |
| DEPA | ARTMENTAL | REVIEW - COUNCIL DIRECTED | | | | | |
| D7-6 | COUNCIL | Council - special projects ,PR | \$ (15,000) | | \$ (15,000) |) | |
| D7-7 | CAO | Admin - various | \$ (27,000) | | \$ (27,000) | | |
| D7-8 | CAO | Doctor Recruitment - partial funding | | \$ 53,300 | \$ (53,300) |) | |
| D7-9 | ESI | Publications | \$ (3,000) | | \$ (3,000) |) | |
| D7-10 | CS | CS - Office supplies | \$ (5,000) | | \$ (5,000) | | |
| D7-11 | FINANCE | Finance - Legal, bank charges, Tax cert revenue | \$ (10,000) | \$ 2,000 | \$ (12,000) |) | |
| D7-12 | HR | Human resources - legal and management training | \$ (10,000) | | \$ (10,000) | | |
| D7-13 | CSD | 93 Dundas St | \$ (10,000) | | \$ (10,000) |) | |
| D7-14 | CSD | 31 Wallbridge - reduction to reserve contribution | \$ (6,000) | | \$ (6,000) |) | |
| D7-15 | CSD | DL Storey Utilities | \$ (4,600) | | \$ (4,600) |) | |
| D7-16 | CSD | School Bus Trips | \$ (10,000) | | \$ (10,000) |) | |
| D7-17 | TOS | Parks - Facility Rental and Donations | | \$ 45,000 | \$ (45,000) |) | |
| D7-18 | TOS | Reduction in Rental Fence | \$ (15,000) | | \$ (15,000) |) | |
| D7-19 | TOS | Reduction of EAB Treatment | \$ (35,000) | | \$ (35,000) |) | |
| D7-20 | TOS | Training and Travel | \$ (10,000) | | \$ (10,000) |) | |
| D7-21 | TOS | Transit Fuel - reduction | \$ (50,000) | | \$ (50,000) |) | |
| D7-22 | TOS | Reduction in Student - Operations | \$ (10,500) | | \$ (10,500) |) | |
| D7-23 | TOS | Road Patching | | | \$ - | | |
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| # | DEPT | DESCRIPTION OF ISSUE | EXPENDITURE | REVENUE | NET FISCAL | ANNUAL | FTE |
| D7-24 | FIRE | Fire - Travel and Training and Prevention | \$ (30,000) | | \$ (30,000) | | |
| D7-25 | FIRE | Fire - rural - Travel and Training | \$ (10,000) | | \$ (10,000) | | |
| D7-26 | EDS | Community Improvement Program Reduction to \$0 | \$ (200,000) | | \$ (200,000) | | |
| D7-27 | TOS | Stop Leaf and Yard - Saturday | | | \$ - | | |
| D7-28 | TOS | Transit Revenues | | \$ 56,700 | \$ (56,700) | | |
| D7-29 | ES | Waste Bag Tag Fee Increase - \$3.00 to \$3.50 May 1st | | | \$ - | | |
| D7-30 | CSD | Ice Rentals | | \$ 10,000 | \$ (10,000) | | |
| D7-31 | CSD | Facility rental | | \$ 5,000 | \$ (5,000) | | |
| D7-32 | CSD | Aquatics | | \$ 12,000 | \$ (12,000) | | |
| D7-33 | CSD | Public Swimming | | \$ 8,000 | \$ (8,000) | | |
| D7-34 | CSD | Aquatics - Facility Rental | | \$ 4,000 | \$ (4,000) | | |
| D7-35 | CSD | Youth Programs | | \$ 5,000 | \$ (5,000) | | |
| D7-36 | CSD | Senior Active Living Centre | | \$ 6,000 | \$ (6,000) | | |
| D7-37 | | Utilization of Tax Rate Stabilization Reserve Fund | | \$ 650,000 | \$ (650,000) | | |
| | | TOTAL DEPARTMENTAL REVIEW | \$ (461,100) | \$ 857,000 | \$ (1,318,100) | \$ - | - |
| | | TOTAL ISSUES | \$ 4,793,200 | \$ 2,998,700 | \$ 1,794,500 | \$ 5,464,700 | 10.6 |